Reaching Out To Global Grain Markets
A failure to communicate or a problem that can be overcome or the truth about Free Trade?
<table>
<thead>
<tr>
<th>Export destinations</th>
<th>Import Origins</th>
<th>EU</th>
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<tbody>
<tr>
<td>Algeria</td>
<td>USA</td>
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<td>Australia</td>
<td>Canada</td>
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<td>Cameroon</td>
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<td>China</td>
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<td>Cuba</td>
<td>Russia</td>
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<tr>
<td>Iceland</td>
<td>Russia - Ukraine</td>
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</tbody>
</table>
UK Wheat Exports

III Country Exports
11% of total exports / 250k/mt
Weather and Quality = crop size, price, imports or exports

UK Wheat Yields and Crop Size

- 2008: 8.28
- 2009: 7.93
- 2010: 7.67
- 2012: 6.66
- 2013: 7.38
- 2014: 8.58
- 2015: 8.97
- 2016: 7.89
- 2017?: 8.31

Crop Size:
- 2008: 17,227
- 2009: 14,076
- 2010: 14,878
- 2012: 13,261
- 2013: 11,921
- 2014: 16,606
- 2015: 16,444
- 2016: 14,383
- 2017?: 15,087
The competition post Brexit. 95% corn 91% wheat
Main Global Corn and Wheat Importers

The buyers post Brexit...
96% corn and 70% wheat
Import / Export Permits
Port logistics
HMCE
Toxins etc
Chemical Residues Field / Storage

Phytosanitary Certification of Grain for Export

Fumigation
Weed Seed / Quality / Moisture
GMO / Radioactivity / Heavy Metals

Politics / Prohibition / Payment
Main EU wheat exporters

- % crop exported
- Grains exports

Exporters:
- Fra.
- Ger.
- U.K.
- Pol.
- Rou.
- Spn.
- Bul.
- Hun.
Solution for the UK to maintain grain exports and import equivalence.

UK Government Export Grain Certificate.

Independent Common testing of UK Farm Grain – MRL’s, Toxins etc data recorded at postcode level

Branded UK Cereals in a Global market place – using what we have already by joining the dots.
Thank you